

JOEL PORTMAN

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EXPERIENCE

Centene Corporation

Manager, Network Development – Health Insurance Marketplace

St. Louis, Missouri

2014–Present

Provide enterprise leadership for Health Insurance Marketplace network development and management: create and implement network strategy and action plans in conjunction with each health plan; provide direction for contract language, reimbursement policy, and incentive payment strategy; ensure compliance with and lead the network components of federal and state regulatory filings; partner with other functional areas to ensure proper contract implementation and provider setup and to drive better quality outcomes through contracting, analysis, and provider education.

Contract Negotiator II/Manager, Contracting & Network Development

2011–2014

Lead multi-product (Medicaid, Medicare/Duals Demonstration, and Exchange) contracting projects, including developing outreach strategy and reimbursement reduction metrics to build a provider network supporting \$1 billion in potential revenue growth. Indirectly manage a team of 11 corporate and health plan employees and consultants. Represent company at meetings with state agencies and work interdepartmentally with medical management, legal, product, marketing, provider relations, data management, and business development to support health plan expansion. Develop state and federal network adequacy submissions and create strategies to cure deficiencies.

Center for Multicultural Excellence

Coordinator for Intergroup Relations

Denver, Colorado

2009–2011

Managed planning, marketing, staffing, implementation, and evaluation of university, statewide, and national diversity, intergroup relations, and inclusiveness programs and conferences, often doubling year-over-year participation. Provided intergroup relations consultant services in areas including organizational change management and inclusive communication practices. Developed and executed diversity training and leadership courses. Designed diversity curricula used by universities nationwide. Created materials and presentations for improved university multicultural recruitment.

Build-A-Bear Workshop®

International Intern

St. Louis, Missouri

2010

Successfully managed projects related to franchise development, franchise operations and training, and profit/loss analysis: Consulted with franchisees on inventory forecasts and merchandise reviews. Completed filings for international expansion. Analyzed international logistics/supply chain as a tool for assessing the international franchise model and business process improvement. Coordinated company-wide to compile training and operations resources for franchisees.

EDUCATION

University of Denver – Daniels College of Business

2010–2011

Master of Business Administration

- Awards: University Student Employee of the Year 2010–2011, University of Denver “One to Watch” Fall 2010
- Consulting engagements including CH2M HILL, MolsonCoors, Denver Health, Smashburger, and ink! Coffee

University of Denver – Josef Korbel School of International Studies

2006–2010

Bachelor of Arts in International Studies

- Minors in Business Administration and Sociology
- Graduated with University Honors and Departmental Distinction in International Studies
- Selected Honors & Awards: Pioneer Award (highest university award), Outstanding Senior, Outstanding Sophomore
- Study Abroad: Ben-Gurion University of the Negev, Be'er Sheva, Israel -- July–December 2008

SKILLS AND QUALIFICATIONS SUMMARY

Acknowledged as go-to person for negotiation techniques, writing contract language, and understanding components of the Affordable Care Act.

Recognized as a leader in project management and organizational growth strategy with a focus on process optimization. Skilled relationship builder and cross-spectrum presenter, including C-level audiences.

COMMUNITY INVOLVEMENT

St. Louis Society for the Physically Disabled – Young Professional Board Member, Trivia Night Co-Chair, and volunteer.

Boy Scouts of America – Eagle Scout, Venturing Crew Advisor, Order of the Arrow Chairman Advisor, Order of the Arrow Vigil Honor Member.

Hillel of Colorado – Support web design and fundraising/development activities.